



> HDI Global Specialty SE
> Marine Cargo and Marine Hull

Marine Cargo and Marine Hull

HDI Global Specialty is joint venture between Talanx subsidiaries Hannover Re and HDI Global dedicated to be the specialty insurer.

Our specialist teams in Stockholm and Hannover are experienced in providing, fast and flexible solutions for a broad range of marine risks. They have the agility to move swiftly in a dynamic marine environment and are empowered to deliver local solutions.

What makes us different?

We collaborate closely with brokers and clients to understand their specific needs. In practice this can mean creating individual wordings and dealing with risks on a case-by-case basis, tailoring policies to meet risk requirements.

In a dynamic world our teams are agile, flexible, and responsive providing swift responses and speedy quote and policy turnaround. Through a network in 150 countries linked to local HDI offices we cover a range of risks all the way up to global programmes.

The strength and scope of the HDI global network underpins an integrated team of underwriters, technical accounting and claims specialists collaborating to provide a smooth and powerful service.

Product Features

Marine Cargo

We take a flexible and problem-solving approach in underwriting:

- Marine Cargo Insurance; Catastrophe coverage to all-risk insurance programmes whether on a yearly basis or short time cover.
- Marine Liability Insurance; Coverage according to forcing laws and conventions, primarily for charterers and freight forwarders. Exceptions with tailor-made coverage with other limits to be agreed, is also one of our specialties.
- ALOP/DSU coverage.

Marine Hull

We provide a comprehensive range of insurance solutions for hull business consisting of:

- Ship-owners' insurances - hull & machinery, hull interests, loss of hire and special insurances relating to the ships and war risks.
- Business is written as direct insurance, through intermediaries, or even as facultative reinsurance.

CAPACITY

Marine Cargo:

EUR 20m any one risk
(conveyance or storage location)

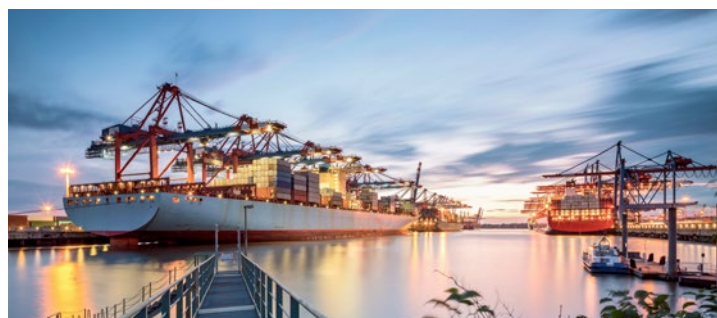
Marine Hull:

EUR 10m
any one risk

In the market for about

20 years

An experienced and in-house claims team underpinned by a global network of loss adjusters and law firms.



Who do we cover?

Marine Cargo

We provide cargo insurance for a broad range of goods in transit for a range of companies from medium-sized enterprises to multi-nationals.

- From standard transport insurance covers to tailor-made coverage for individual.
- We find risk selection most important and value a Risk Management philosophy and good knowledge of cargo loss prevention, quality in packing and means of transport.
- Specialist knowledge of commodities including; Oil and Chemicals, Food and Beverage, Minerals and Steel Products and Machinery Goods.
- We have developed expertise in Project Cargo risks, which has become one of our specialised products.

Marine Hull

We provide a vast range of Marine Hull insurance covers for Blue Water ship-owners trading all over the world.

- Risk appetite and target business are Hull & Machinery with ancillary covers of mainly cargo vessels with IACS classification.
- Act as a follower targeting mainly blue water fleets

What happens next?

We aim to offer solutions for your full range of insurance needs. Please contact us with any enquiry and we will assess it thoroughly, fairly and do our very best to accommodate your requirements.

Contacts

Axel Ufermann

CONTINENTAL EUROPE
General Manager –
Energy Upstream & Marine
T +49 511 5604 1713
M +49 151 1742 1713
axel.ufermann@hdi-specialty.com

Björn Siewers

CONTINENTAL EUROPE
Underwriter Marine Hull
T +49 511 5604
Bjoern.siewers@hdi-specialty.com

Niklas Bengtsson

NORDIC COUNTRIES
General Manager – Marine
T +46 8617 5508
M +46 70190 7515
niklas.bengtsson@hdi-specialty.com

Tobias Sigurdsson

NORDIC COUNTRIES
Head of Cargo & Specie Underwriting
T +46 8617 5418,
M +46 73460 2566
tobias.sigurdsson@hdi-specialty.com

Horst Bierlich

NORDIC COUNTRIES
Head of Marine Hull Underwriting
T +46 8617 5462
M +46 70105 4804
horst.bierlich@hdi-specialty.com

HDI Global Specialty SE

We work collaboratively with you to develop mutually beneficial relationships for the long-term. We are locally empowered giving you the agility, stability and certainty to meet the challenges of the changing world.

- HDI Global Specialty SE, Hannover Re and HDI Global SE are all part of the Talanx Group.
- We write over 20 Specialty business lines from our global network.
- Dedicated Specialty offices worldwide.

HDI Global Specialty SE

Podbielskistraße 396
30659 Hannover
Germany

Tel. +49 511 5604-2474
hdi-specialty.com

Talanx Group

Policies in over

150 countries

A+
(Outlook Stable)

Standard & Poor's rating

A
(Outlook positive)

A.M. Best rating

In 2020 Talanx had gross written premium income amounting to

€41 bn

110+ years

of continuity as an international insurance group